

# Catalina at Winkler Preserve Community Development District

## Audit Committee Meeting August 14, 2018

District Office:
9530 Marketplace Road, Suite 206
Fort Myers, Florida 33912
(239) 936-0913

www.catalinacdd.org

### CATALINA AT WINKLER PRESERVE COMMUNITY DEVELOPMENT DISTRICT

DISTRICT OFFICE • 9530 MARKETPLACE ROAD, SUITE 206, FORT MYERS, FL 33912

www.catalinacdd.org

August 6, 2018

Audit Committee
Catalina at Winkler Preserve
Community Development District

#### **AGENDA**

Dear Committee Members:

The second meeting of the Audit Committee of Catalina at Winkler Preserve Community Development District will be held on **Tuesday, August 14, 2018 at 2:30 p.m.**, at the office of Rizzetta & Company, Inc., 9530 Marketplace Road, Suite 206, Fort Myers, Florida 33912. The following is the agenda for this meeting.

- 1. CALL TO ORDER/ROLL CALL
- 2. BUSINESS ITEMS
  - - 1. Grau & Associates
- 3. REQUESTS AND COMMENTS
- 4. ADJOURNMENT

We look forward to seeing you at the meeting. In the meantime, if you have any questions, please do not hesitate to call us at (239) 936-0913.

Very truly yours,

Belinda Blandon

Belinda Blandon District Manager

cc: Jere Earlywine, Hopping Green & Sams, P.A.

# Tab 1



# Proposal to Provide Financial Auditing Services

### CATALINA AT WINKLER PRESERVE

#### COMMUNITY DEVELOPMENT DISTRICT

Proposal Due: July 30, 2018, 12:00PM

#### Submitted to:

Catalina at Winkler Preserve Community Development District c/o Belinda Blandon, District Manager 9530 Marketplace Road, Suite 206 Fort Myers, Florida 33912

#### Submitted by:

Antonio J. Grau, Partner Grau & Associates 951 Yamato Road, Suite 280 Boca Raton, Florida 33431 Tel (561) 994-9299 / (800) 229-4728 Fax (561) 994-5823

tony@graucpa.com / www.graucpa.com

## **Table of Contents**

	PAGE
EXECUTIVE SUMMARY / TRANSMITTAL LETTER	1
FIRM QUALIFICATIONS & EXPERIENCE	3
STAFF QUALIFICATIONS	20
REFERENCES	27
COST OF SERVICES	29
SPECIFIC AUDIT APPROACH	31
SUPPLEMENTAL INFORMATION	35





July 30, 2018

Catalina at Winkler Preserve Community Development District c/o Belinda Blandon, District Manager 9530 Marketplace Road, Suite 206 Fort Myers, Florida 33912

Re: Request for Proposal for Professional Auditing Services for the fiscal years ended September 30, 2018 with an option for two additional annual renewals.

Grau & Associates (Grau) is pleased to respond to Catalina at Winkler Preserve Community Development District's (the "District") Request for Proposal (RFP), and look forward to working with you on your audit. We are a team of knowledgeable professionals with extensive experience in audits for organizations just like yours, and we know how to work with you to complete an effective and efficient audit.

Since our focus is on government, we fully understand the professional services and work products required to meet your RFP requirements. Our team provided services in excess of 19,000 hours for our public sector clients last year, and we currently audit over 300 governmental entities. Our practice is unique as 98% of work is either audit or work related to government and non-profit entities.

In addition to our firm's focus, Grau & Associates is a great fit for your audit for a variety of other reasons, including:

#### Experience

Grau is proud of the fact that the personnel we assign to your audit are some of the most experienced auditors in the field. Unlike many other firms, our auditors work almost exclusively with governmental entities, which mean they are more knowledgeable and efficient on audits like yours. Our engagement partners have decades of experience and take a hands-on approach to our assignments, which all ensures a smoother process for you. Also, due to Grau's very low turnover rate for our industry, you won't have to worry about retraining your auditors from year to year.

#### Service

Our clients are pleased with the level of personalized service they receive from our talented professionals. Because of our extensive experience, we are adept at making the transition to a new firm as smooth as possible. We work with you to resolve any issues and keep in regular contact so there are no surprises when the final report delivers. In fact, your engagement team will report any potential audit adjustments to you on a regular basis so you will have adequate time to research and respond. Additionally, we have a disaster recovery plan that includes daily data back-ups and offsite file storage, so in the case of an emergency, your records would be safe.

#### Responsiveness

We pride ourselves on our high level of responsiveness. We answer emails and telephone calls within 24 hours, and usually right away. We are always accessible to clients during business hours, and make every effort to answer any questions as they arise. Additionally, we don't just complete your audit and disappear. We understand the "big picture" and think beyond the traditional auditor's perspective. We remain in touch for the entire year, suggesting ways you can improve your District's performance, procedures and controls. We will update, advise and educate you on new or revised reporting requirements so you are sure to always remain compliant.

#### Reputation

Our reputation in our field is impeccable. We have never been involved in any litigation, proceeding or received any disciplinary action. Additionally, we have never been charged with, or convicted of, a public entity crime of any sort. We have the professional staff available to perform the engagement and resources required to complete the work. We are financially stable and have never been involved in any bankruptcy proceedings.

#### Standards

Grau & Associates is a professional association / licensed certified public accounting firm serving clients through the state of Florida. We are a member of the American Institute of Certified Public Accountants (AICPA) and the Florida Institute of Certified Public Accountants (FICPA). Additionally, individuals are members of both the (GFOA) and (FGFOA). Grau is also a member of the Governmental Audit Quality Center (GAQC). Our audit will follow the Auditing Standards of the AICPA, Generally Accepted Government Auditing Standards, issued by the Comptroller General of the United States, and the Rules of the Auditor General of the State of Florida, and any other applicable federal, state and local regulations. We will deliver our reports in accordance with your requirements.

This proposal is a firm and irrevocable offer for 90 days. We certify this proposal is made without previous understanding, agreement or connection either with any previous firms or corporations offering a proposal for the same items. We also certify our proposal is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action, and was prepared in good faith. Only the person(s), company or parties interested in the project as principals are named in the proposal. Grau has no existing or potential conflicts, and anticipates no conflicts during the engagement. Our Federal I.D. number is 20-2067322.

We would be happy to answer any questions or provide additional information as needed. Please do not hesitate to call or email either of our Partners, Antonio J. Grau, CPA (tgrau@graucpa.com) or Racquel McIntosh, CPA (rmcintosh@graucpa.com) at 561.994.9299. We thank you for considering our firm's qualifications and experience, and look forward to serving you.

Very truly yours,

Grau & Associates

Antonio J. Grau



# Firm Qualifications & Experience

Grau & Associates is a medium-sized accounting firm providing comprehensive financial and compliance auditing, attestation and accounting, and other management consulting services and we are properly registered and licensed by the State of Florida. The Partners, Consultant and Managers of Grau are members of the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants.

Grau & Associates is a properly registered/licensed State of Florida professional corporation and all assigned supervisory professional staff are properly registered/licensed to practice in the State of Florida.

#### **Grau's Focus and Experience**

- We are dedicated to serving Special Districts.
- We currently audit over 300 Special Districts.
- Last year, Grau performed in excess of 19,000 *hours* of services for our Public Sector Clients under *Governmental Auditing Standards*.
- Grau currently <u>only</u> provides <u>audit and attestation</u> services principally for governmental and non-profit entities under government auditing standards. The firm and staff are 100% dedicated to the audit practice.

During Grau's history we have consistently focused on providing service to the public sector. By focusing our resources on this industry, we provide the highest level of services to our Public Sector Clients.

Grau & Associates has a total of 17 employees, 15 professional staff, including 2 *Partners* and 13 *professionals* who *specialize* in *providing auditing, accounting, consulting, and monitoring services* to the *Public Sector and 2 administrative professionals*. The number of professional staff by employee classification is as follows:

Team Member	Total Professional Staff	Total CPAs	Total Government Audit Staff
Partners *	2	2	2
Managers *	3	3	3
Advisory Consultant	1	1	1
Supervisor / Seniors *	4	3	4
Staff Accountants *	5	2	5
Total	15	11	15

\*ALL FULL TIME EMPLOYEES

#### Compliance with Government Education Requirements

In order to maintain our high level of technical competence, we provide continuing professional education programs for all partners and professional staff members, which exceed national and state standards. All of the audit professionals of Grau & Associates exceed the education requirements as set forth in Government Auditing Standards, published by the Comptroller General of the United States, and our continuing professional education programs ensure that all audit professionals meet the requirements to participate in audits of government agencies.

#### **Professional Staff Training**

<u>Partners</u> - All of our Partners are CPA's and have diversified public accounting experience. They are responsible for overall engagement performance, policy, direction and quality control and have *far exceeded minimum CPE requirements*.

<u>Managers</u> - All of our Audit Managers are CPA's who have demonstrated the ability to plan audit engagements, supervise personnel and maintain frequent contact with clients. They continually upgrade their skills through the firm's continuing education programs and courses sponsored by the AICPA, FICPA and GFOA. They have *far exceeded minimum CPE Requirements*.

<u>Seniors</u> - All of our Seniors have a minimum of 3 years of diversified public accounting experience. They perform audits, evaluate staff, review findings and prepare audit reports. They possess the potential for upward mobility and have *far exceeded minimum CPE requirements*.

#### **Memberships**

All of the firm's CPA's are properly licensed as CPA's and members in good standing of both the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants. In addition, certain firm professionals are members or have been members of the following professional groups:

- FICPA Committee on State and Local Government
- Florida Government Finance Officers Association (FGOA)
- Special Review Committee of the Government Finance Officers Association
- Florida Institute of CPA Non-Profit Conference Committee
- Florida Association of Special Districts (FASD)
- FGFOA Annual Conference Program Committee
- FASD Finance Committee
- FICPA Young CPAs Committee
- FICPA Accounting Careers Committee

In addition, we have an ongoing recruitment program that seeks only those accountants with a proven record of academic success. When we recruit at the senior and manager level, we select CPA's with proven governmental accounting and auditing experience.

#### **Quality Control and Confidentiality**

Grau participates in an external quality review program requiring an on-site independent examination of our auditing practice. Grau has consistently received an unqualified opinion on the quality of our audit practice. During our firm's last external quality control review, six audits were reviewed, including five government audits. A copy of the report on the firm's most recent quality review can be found on the following page.

In addition to scheduled Peer Reviews, <u>our firm continually monitors performance to ensure the highest quality of services</u>. <u>Under the supervision of the Audit Partner, an Audit Manager is responsible for monitoring quality control of all appropriate engagements</u>.

#### **Results of State and Federal Reviews**

All state and federal reviews of the firm's reports and working papers have been accepted without change or revision to issued reports.





March 2, 2017

Antonio Jose Grau Jr, CPA Grau & Associates 2700 N Military Trl Ste 350 Boca Raton, FL 33431

Dear Mr. Grau:

It is my pleasure to notify you that on March 2, 2017 the Florida Peer Review Committee accepted the report on the most recent system peer review of your firm. The due date for your next review is December 31, 2019. This is the date by which all review documents should be completed and submitted to the administering entity.

As you know, the report had a peer review rating of pass. The Committee asked me to convey its congratulations to the firm.

Sincerely,

Paul N. Brown, CPA, CGMA
Director of Technical Services

cc: Daniel Joseph Hevia, CPA

Firm Number: 4390114

Review Number: 474720

325 W. College Ave. | P.O. Box 5437 | Tallahassee, FL 32314 | (850) 224-2727 | (800) 342-3197 | Fax: (850) 222-8190 | www.ficpa.org



#### PEER REVIEW PROGRAM

is proud to present this

Certificate of Recognition

### Grau & Associates

For having a system of quality control for its accounting and auditing practice in effect for the year ended June 30, 2016 which has been designed to meet the requirements of the quality control standards for an accounting and auditing practice established by the AICPA and which was complied with during the year then ended to provide the firm with reasonable assurance of conforming with professional standards.

Anita Ford, Chair AICPA Peer Review Board

## **Partial List of Clients**

The following is a partial list of clients served and related experience:

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Aberdeen Community Development District	✓			9/30
Allen Plantation Community Development District	✓			9/30
Amelia Concourse Community Development District	✓			9/30
Amelia National Community Development District	✓			9/30
Amelia Walk Community Development District	✓			9/30
Anthem Park Community Development District	✓			9/30
Antigua at St. Augustine Community District	✓			9/30
Aqua One Community Development District	✓			9/30
Arbor Green Community Development District	✓		✓	9/30
Arbor Green Community Development District	✓		✓	9/30
Arlington Ridge Community Development District	✓			9/30
Armstrong Community Development District	✓		✓	9/30
Artisan Lakes Community Development District	✓			9/30
Asturia Community Development District	✓		✓	9/30
Ave Maria Stewardship Community Development District	✓		<b>√</b>	9/30
Aventura Isles Community Development District	✓		<b>√</b>	9/30
Bahia Lakes Community Development District	✓		✓	9/30
Ballantrae Community Development District	✓		✓	9/30
Ballantrae Hillsborough Community Development District	✓		<b>√</b>	9/30
Bartram Park Community Development District	✓		✓	9/30
Bartram Springs Community Development District	✓		<b>√</b>	9/30
Bay Creek Community Development District	✓		<b>√</b>	9/30
Bay Laurel Community Development District	✓	✓	✓	9/30
Bay Tree Community Development District	✓		✓	9/30
Bayside Improvement Development District	✓		<b>√</b>	9/30
Baywinds Community Development District	✓			9/30
Beach Community Development District	✓			9/30
Beacon Tradeport Community Development District	✓			9/30
Beeline Community Development District	✓		✓	9/30
Bella Verda East Community Development District	✓			9/30
Bella Verda Lake Community Development District	✓			9/30
Bella Vida Community Development District	✓		<b>√</b>	9/30
Bellagio Community Development District	✓	1	<b>√</b>	9/30
Belmont Community Development District	✓	1		9/30
Belmont Lakes Community Development District	✓	1	✓	9/30
Bexley Community Development District	✓	1	<b>√</b>	9/30
Blackburn Creek Community Development District	✓	1		9/30
Bluewaters Community Development District	✓		<b>√</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Bobcat Trail Community Developement District	✓		<b>√</b>	9/30
Boggy Creek Community Development District	✓			9/30
Bonita Landing Community Development District	✓		✓	9/30
Bonita Village Community Development District	✓		<b>√</b>	9/30
Bonnett Creek Resort Community Development District	✓		<b>√</b>	9/30
Bonterra Community Development District	✓		✓	9/30
Brandy Creek Community Development District	✓		<b>√</b>	9/30
Bridgewater Community Development District	✓		<b>√</b>	9/30
Bridgewater of Wesley Chapel Community Development District	✓			9/30
Briger Community Development District	✓		<b>√</b>	9/30
Brighton Lakes Community Development District	✓		<b>√</b>	9/30
Brooks of Bonita Springs I Community Development District	✓		<b>√</b>	9/30
Brooks of Bonita Springs II Community Development District	✓		✓	9/30
Bull Frog Creek Community Development District	✓		<b>√</b>	9/30
Candler Hills East Community Development District	✓			9/30
Capital Region Community Development District	<b>√</b>			9/30
Captain's Key Dependent District	<b>√</b>		<b>√</b>	9/30
Caribe Palm Community Development District	<b>√</b>		<b>√</b>	9/30
Carlton Lakes Community Development District	<b>√</b>		<b>√</b>	9/30
Cascades at Groveland Community Development District	<b>√</b>			9/30
Catalina at Winkler Preserve Community Development District	<b>√</b>		<b>√</b>	9/30
CBL/BM Port Orange West Community Development District	<b>√</b>			9/30
Cedar Pointe Community Development District	<b>√</b>			9/30
Celebration Point Community Development District	<b>√</b>		<b>√</b>	9/30
Central Lake Community Development District	<b>√</b>		<b>√</b>	9/30
Century Gardens Community Development District	<b>√</b>		<b>√</b>	9/30
Century Gardens at Tamiami Community Development District	<b>√</b>		<b>√</b>	9/30
Century Gardens Village Community Development District	<b>√</b>		<b>√</b>	9/30
Century Parc Community Development District	<b>√</b>		<b>√</b>	9/30
CFM (Coolidge Fort Myers) Community Development District	<b>√</b>			9/30
Chapel Creek Community Development District	<b>√</b>			9/30
Champions Gate Community Development District	<b>√</b>		<b>√</b>	9/30
Champion's Reserve Community Development District	<b>√</b>		<b>√</b>	9/30
Channing Park Community Development District	<b>√</b>			9/30
City Center Community Development District	<b>√</b>			9/30
City Place Community Development District	<i>√</i>		<b>√</b>	9/30
Clearwater Cay Community Development District	· ·	1	•	9/30
Coastal Lake Community Development District	<i>√</i>	1		9/30
Cocot Palms Community Development District	· ·		<b>√</b>	9/30
Coconut Cay Community Development District	· ·		· ·	9/30
Concorde Estates Community Development District	· ·		1	9/30
Concorde Station Community Development District			1	3/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Connerton West Community Development District	<b>√</b>			9/30
Copper Creek Community Development District	✓		✓	9/30
Copper Oaks Community Development District	✓		✓	9/30
Copperstone Community Development District	✓		✓	9/30
Coral Bay Community Development District	✓		✓	9/30
Coral Keys Homes Community Development District	✓			9/30
Coral Town Park Community Development District	✓			9/30
Cordoba Ranch Community Development District	✓		✓	9/30
Corkscrew Farms Community Development District	✓		<b>√</b>	9/30
Coronado Community Development District	✓		✓	9/30
Cory Lakes Community Development District	✓		<b>√</b>	9/30
Country Club of Mount Dora Community Development District	✓			9/30
Country Greens Community Development District	✓		<b>√</b>	9/30
Country Walk Community Development District	✓		<b>√</b>	9/30
Covington Park Community Development District	✓		✓	9/30
Creekside Community Development District	✓		<b>√</b>	9/30
Crestview II Community Development District	<b>√</b>		<b>√</b>	9/30
Crestview West Community Development District	<b>√</b>		<b>√</b>	9/30
Cross Country Home Services Community Development District	<b>√</b>			9/30
Cross Creek Community Development District	<b>√</b>			9/30
Cutler Cay Community Development District	<b>√</b>			9/30
Cypress Cove Community Development District	<b>√</b>		<b>√</b>	9/30
Cypress Grove Community Development District	<b>√</b>		<b>√</b>	9/30
Cypress Lakes Community Development District	<b>√</b>		<b>√</b>	9/30
Cypress Shadows Community Development District	<b>√</b>		<b>√</b>	9/30
Deer Island Community Development District	<b>√</b>			9/30
Deer Run Community Development District	<b>√</b>			9/30
K-Bar Ranch Community Development District	<b>√</b>			9/30
Double Branch Community Development District	<u> </u>		<b>√</b>	9/30
Dove Pond Community Development District	<b>✓</b>			9/30
Downtown Doral Community Development District	<b>√</b>		<b>√</b>	9/30
Dunes Community Development District	<b>√</b>	<b>✓</b>	<b>√</b>	9/30
Dupree Lakes Community Development District	<b>√</b>		<b>√</b>	9/30
Eagle Point Community Development District	<b>✓</b>			9/30
East Bonita Bridge Road Community Development District	<u> </u>		<b>√</b>	9/30
East Park Community Development District	<b>√</b>		✓ ·	9/30
Easton Park Community Development District	· ·		<u> </u>	9/30
Enclave at Black Point Marina Community Development District	· ·		<b>√</b>	9/30
Encore Community Development District	· ·		· ·	9/30
Enterprise Community Development District		<b>√</b>	· ·	9/30
Epperson Ranch Community Development District	<b>→</b>	+ -	<b>✓</b>	9/30
Estancia at Wiregrass Community Development District			1	
Estancia at vviregrass Community Development District	<b>V</b>	1	1	9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Estates at Cherry Lake Community Development District	✓		✓	9/30
Estuary Community Development District	✓			9/30
Falcon Trace Community Development District	✓		✓	9/30
Fallschase Community Development District	✓		✓	9/30
Fiddler's Creek Community Development District	✓			9/30
Fishhawk I Community Development District	✓		✓	9/30
Fishhawk II Community Development District	✓		✓	9/30
Fishhawk III Community Development District	✓			9/30
Fishhawk IV Community Development District	✓		✓	9/30
Fleming Island Plantation Community Development District	✓		✓	9/30
Florida Green Finance Authority	✓		<b>√</b>	9/30
Founder's Ridge Community Development District	✓			9/30
Fountainbleau Lakes Community Development District	✓		✓	9/30
Forest Creek Community Development District	✓			9/30
Gardens at Millenia Community Development District	✓			9/30
K-Bar Ranch Community Development District	✓			9/30
Gramercy Farms Community Development District	✓			9/30
Grand Bay at Doral Community Development District	✓		<b>√</b>	9/30
Grand Hampton Community Development District	<b>√</b>		<b>√</b>	9/30
Grand Haven Community Development District	✓		<b>√</b>	9/30
Greater Lakes/Sawgrass Community Development District	<b>√</b>		<b>√</b>	9/30
Green Corridor PACE District	✓		<b>√</b>	9/30
Greyhawk Landing Community Development District	✓			9/30
Groves Community Development District	✓		<b>√</b>	9/30
Habitat Community Development District	<b>√</b>			9/30
Hacienda Lakes Community Development District	<b>√</b>		<b>√</b>	9/30
Hamal Community Development District	✓		<b>√</b>	9/30
Hammocks Community Development District	✓		<b>√</b>	9/30
Harbor Bay Community Development District	✓			9/30
Harbour Isles Community Development District	✓			9/30
Harbourage at Braden River Community Development District	<b>√</b>		<b>√</b>	9/30
Harmony Community Development District	✓			9/30
Harrison Ranch Community Development District	✓			9/30
Hawk's Point Community Development District	✓			9/30
Hemmingway Point Community Development District	<b>√</b>		<b>√</b>	9/30
Heritage Bay Community Development District	<b>√</b>		<b>√</b>	9/30
Heritage Greens Community Development District	<b>√</b>		<b>√</b>	9/30
Heritage Harbor Community Development District	<b>√</b>			9/30
Heritage Harbor at Braden River Community Development District	<b>√</b>			9/30
Heritage Harbour Market Place Community Development District	<b>√</b>			9/30
Heritage Harbour South Community Development District	<b>√</b>			9/30
Heritage Isles at Viera Community Development District	<b>✓</b>			9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Heritage Isles Community Development District	✓			9/30
Heritage Landing Community Development District	✓		✓	9/30
Heritage Oak Park Community Development District	✓		✓	9/30
Heritage Park Community Development District	✓		✓	9/30
Heritage Plantation Community Development District	✓		✓	9/30
Heritage Springs Community Development District	✓		✓	9/30
Heron Isles Community Development District	✓			9/30
Hickory Hammock Community Development District	✓			9/30
High Ridge/Quantum Community Development District	✓			9/30
Highlands Community Development District	✓		✓	9/30
Hollywood Beach Community Development District	✓		✓	9/30
Homestead 50 Community Development District	✓			9/30
Hypoluxo-Haverhill Community Development District	✓		✓	9/30
Independence Park Community Development District	✓			9/30
Indigo Community Development District	✓		<b>√</b>	9/30
Indigo East Community Development District	✓		✓	9/30
Interlaken Community Development District	✓			9/30
Islands at Doral III Community Development District	✓		<b>√</b>	9/30
Islands at Doral (NE) Community Development District	✓		<b>√</b>	9/30
Islands at Doral (SW) Community Development District	✓		<b>√</b>	9/30
Islands at Doral Townhomes Community Development District	✓		✓	9/30
Isles of Bartram Park Community Development District	✓		<b>√</b>	9/30
Journey's End Community Development District	✓		<b>√</b>	9/30
Jurlington Creek Plantation Community Development District	✓			9/30
K-Bar Ranch Community Development District	✓		✓	9/30
Kendall Breeze Community Development District	✓		✓	9/30
Kendall Breeze West Community Development District	✓		<b>√</b>	9/30
Key Marco Community Development District	✓		<b>√</b>	9/30
Keys Cove Community Development District	✓		<b>√</b>	9/30
Keys Cove II Community Development District	✓		<b>√</b>	9/30
La Collina Community Development District	✓		<b>√</b>	9/30
Laguna Estates Community Development District	✓			9/30
Laguna Lakes Community Development District	✓		<b>√</b>	9/30
Lake Ashton Community Development District	✓		<b>√</b>	9/30
Lake Ashton II Community Development District	✓		✓	9/30
Lake Francis Community Development District	✓		<b>√</b>	9/30
Lake Padgett Estates Independent District	<b>√</b>		<b>√</b>	9/30
Lake Powell Residential Golf Community Development District	<b>√</b>			9/30
Lakes by the Bay South Community Development District	<b>√</b>		<b>√</b>	9/30
Lakeshore Ranch Community Development District	<b>√</b>			9/30
Lakeside Community Development District	<b>√</b>			9/30
Lakeside Landings Community Development District	✓			9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Lakeside Plantation Community Development District	✓ ·		<b>✓</b>	9/30
Lakewood Ranch 1 Community Development District	✓			9/30
Lakewood Ranch 2 Community Development District	✓			9/30
Lakewood Ranch 3 Community Development District	✓			9/30
Lakewood Ranch 4 Community Development District	✓			9/30
Lakewood Ranch 5 Community Development District	✓			9/30
Lakewood Ranch 6 Community Development District	✓			9/30
Legacy Springs Community Development District	✓			9/30
Legends Bay Community Development District	✓			9/30
Lexington Community Development District	✓		✓	9/30
Live Oak Lake Community Development District	✓		✓	9/30
Live Oak No. 1 Community Development District	✓		✓	9/30
Long Lake Ranch Community Development District	✓		✓	9/30
Longleaf Community Development District	✓			9/30
Lucaya Community Development District	✓		✓	9/30
Madeira Community Development District	✓			9/30
Magnolia Park Community Development District	✓			9/30
Magnolia West Community Development District	✓			9/30
Main Street Community Development District	✓			9/30
Mainstreet Community Development District	✓			9/30
Majorca Isles Community Development District	✓		<b>√</b>	9/30
Maple Ridge Community Development District	✓		<b>√</b>	9/30
Marsh Harbour Community Development District	✓			9/30
Marshall Creek Community Development District	✓			9/30
Mayfair Community Development District	✓			9/30
Meadow Pines Community Development District	✓		✓	9/30
Meadow Point I Community Development District	✓		✓	9/30
Meadow Point III Community Development District	✓			9/30
Meadow Point IV Community Development District	✓			9/30
Meadow Woods Community Development District	✓			9/30
Mediterra North Community Development District	✓		✓	9/30
Mediterra South Community Development District	✓		✓	9/30
Mediterranea Community Development District	✓		✓	9/30
Middle Village Community Development District	✓		<b>√</b>	9/30
Mira Lago West Community Development District	✓			9/30
Mirada Community Development District	✓		<b>✓</b>	9/30
Miromar Lakes Community Development District	✓			9/30
Montecito Community Development District	<b>√</b>		<b>✓</b>	9/30
Monterey/Congress Community Development District	<b>√</b>		<b>✓</b>	9/30
Myakka Community Development District	✓		✓	9/30
Moody River Estates Community Development District	<b>√</b>			9/30
Myakka Ranch Community Development District	<b>√</b>		<b>√</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Myrtle Creek Community Development District	<b>√</b>			9/30
Naples Heritage Community Development District	✓		<b>√</b>	9/30
Narcoossee Community Development District	✓			9/30
Newport Tampa Bay Community Development District	✓			9/30
North Dade Community Development District	✓		✓	9/30
Northern Riverwalk Community Development District	✓		✓	9/30
Northwood Community Development District	✓			9/30
Oak Creek Community Development District	✓		✓	9/30
Oakridge Community Development District	✓		✓	9/30
Oaks at Shady Creek, The Community Development District	✓		✓	9/30
Oakstead Community Development District	✓		<b>√</b>	9/30
Old Palm Community Development District	<b>√</b>		<b>√</b>	9/30
Orchid Grove Community Development District	<b>✓</b>		<b>√</b>	9/30
Osprey Oaks Community Development District	<b>✓</b>		<b>√</b>	9/30
OTC Community Development District	<b>✓</b>		<b>√</b>	9/30
Palm Bay Community Development District	<b>✓</b>		<b>√</b>	9/30
Palm Beach Plantation Community Development District	<b>√</b>			9/30
Palm Coast Park Community Development District	<b>√</b>		<b>√</b>	9/30
Palm Glades Community Development District	<b>√</b>			9/30
Palma Sola Trace Community Development District	<b>√</b>		<b>√</b>	9/30
Palms of Terra Ceia Bay Community Development District	<b>√</b>		<b>√</b>	9/30
Pan American West Community Development District	<b>√</b>			9/30
Panther Trace I Community Development District	<b>√</b>		<b>√</b>	9/30
Panther Trace II Community Development District	<b>√</b>			9/30
Panther Trails Community Development District	<b>√</b>		<b>√</b>	9/30
Parker Road Community Development District	<b>√</b>			9/30
Parklands Lee Community Development District	<b>√</b>		<b>√</b>	9/30
Parklands West Community Development District	<b>✓</b>		<b>√</b>	9/30
Parkway Center Community Development District	<b>√</b>			9/30
Paseo Community Development District	<b>✓</b>			9/30
PBR Community Development District	<b>√</b>			9/30
Pebblewalk Village Community Development District	<b>√</b>			9/30
Pelican Marsh Community Development District	<b>√</b>			9/30
Pembroke Harbor Community Development District	<b>√</b>		<b>✓</b>	9/30
Pentathlon Community Development District	<b>√</b>		<b>√</b>	9/30
Pine Air Lakes Community Development District	<b>√</b>		<b>√</b>	9/30
Pine Island Community Development District	· ·	1		9/30
Pine Island South Community Development District	· ·	1		9/30
Piney-Z Community Development District	· ·			9/30
Pioneer Community Development District	· ·	+		9/30
Poinciana Community Development District	· ·			9/30
Poinciana West Community Development District	· ·	1	<b>✓</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Portico Community Development District	✓		✓	9/30
Portofino Cove Community Development District	✓		✓	9/30
Portofino Isles Community Development District	✓		✓	9/30
Portofino Landings Community Development District	✓		✓	9/30
Portofino Shores Community Development District	✓		✓	9/30
Portofino Springs Community Development District	✓			9/30
Portofino Vineyards Community Development District	✓			9/30
Portofino Vista Community Development District	✓		✓	9/30
Preserve at Wilderness Lake Community Development District	✓			9/30
Principal One Community Development District	✓		✓	9/30
Quantum Community Development District	✓			9/30
Quantum Park Overlay Community Development District	✓		✓	9/30
Quarry Community Development District	✓		<b>√</b>	9/30
Randal Park Community Development District	✓		<b>√</b>	9/30
Remington Community Development District	✓			9/30
Renaissance Community Development District	✓		✓	9/30
Reserve Community Development District	✓			9/30
Reserve 2 Community Development District	✓		<b>√</b>	9/30
Reunion East Community Development District	✓			9/30
Reunion West Community Development District	✓			9/30
River Bend Community Development District	✓			9/30
River Glen Community Development District	✓			9/30
River Hall Community Development District	✓			9/30
River Place on the St. Lucie Community Development District	✓			9/30
River Ridge Community Development District	✓		<b>√</b>	9/30
Rivercrest Community Development District	✓			9/30
Rivers Edge Community Development District	✓			9/30
Sable Palm Community Development District	✓		✓	9/30
Sail Harbour Community Development District	✓		✓	9/30
Sampson Creek Community Development District	✓			9/30
Sandy Creek Community Development District	✓		<b>√</b>	9/30
Sausalito Bay Community Development District	✓		✓	9/30
Seven Oaks I Community Development District	✓			9/30
Seven Oaks II Community Development District	✓			9/30
Silver Palms Community Development District	✓		<b>√</b>	9/30
Silverado Community Development District	<b>√</b>		<b>√</b>	9/30
Six Mile Creek Community Development District	<b>√</b>		✓	9/30
Somerset Community Development District	✓			9/30
Sonoma Bay Community Development District	✓		✓	9/30
South Bay Community Development District	<b>√</b>			9/30
South Fork Community Development District	<b>√</b>			9/30
South Fork East Community Development District	✓		<b>√</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
South Fork III Community Development District	✓		✓	9/30
South Kendall Community Development District	✓			9/30
South Shore Corporate Park Industrial Community Development District	✓		✓	9/30
South-Dade Venture Development District	✓		✓	9/30
South Village Community Development District	✓			9/30
Southaven Community Development District	✓			9/30
Southern Hills Plantation I Community Development District	✓			9/30
Southern Hills Plantation II Community Development District	✓			9/30
Southern Hills Plantation III Community Development District	✓			9/30
Spicewood Community Development District	✓		✓	9/30
Split Pine Community Development District	✓			9/30
Springridge Community Development District (formerly Killarney)	✓		✓	9/30
St. John's Forest Community Development District	✓			9/30
Sterling Hill Community Development District	✓			9/30
Stevens Plantation Community Development District	✓		✓	9/30
Stonebrier Community Development District	✓			9/30
Stonegate Community Development District	✓		✓	9/30
Stoneybrook at Venice Community Development District	✓		✓	9/30
Stoneybrook Community Development District	✓		<b>√</b>	9/30
Stoneybrook Oaks Community Development District	✓			9/30
Storey Park Community Development District	✓		✓	9/30
Summerville Community Development District	✓		✓	9/30
Summit at Fern Hill Community Development District	✓		✓	9/30
Sunny Hills Units 12-15 Dependent District	✓			9/30
SWI Community Development District	✓			9/30
Talavera Community Development District	✓		✓	9/30
Talis Park Community Development District	✓		✓	9/30
Tampa Palms Community Development District	✓		✓	9/30
Tampa Palms Open Space and Transport Community Development District	✓		✓	9/30
Tapestry Community Development District	✓		✓	9/30
Tara Community Development District	✓			9/30
Terra Bella Community Development District	✓			9/30
Tesoro Community Development District	✓		✓	9/30
Thousand Oaks Community Development District	✓		✓	9/30
Tison's Landing Community Development District	✓			9/30
Tolomato Community Development District	✓		✓	9/30
Tomoka Community Development District	✓		✓	9/30
Toscana Isles Community Development District	✓			9/30
Town Center at Palm Coast Community Development District	✓		<b>✓</b>	9/30
Tradition Community Development District	✓			9/30
Trails Community Development District	✓	1		9/30
Trails at Monterey Community Development District	✓	1	<b>√</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Treaty Oaks Community Development District	✓ ·			9/30
Tree Island Estates Community Development District	✓		<b>√</b>	9/30
Treeline Preserve Community Development District	✓			9/30
Trevesta Community Development District	✓		<b>√</b>	9/30
Triple Creek Community Development District	✓		<b>√</b>	9/30
TSR Community Development District	✓		<b>√</b>	9/30
Turnbull Creek Community Development District	✓		<b>√</b>	9/30
Turtle Run Community Development District	✓			9/30
Tuscany Reserve Community Development District	✓			9/30
Twelve Oaks Community Development District	✓			9/30
Two Creeks Community Development District	✓		<b>√</b>	9/30
University Place Community Development District	✓		<b>√</b>	9/30
University Square Community Development District	✓			9/30
Urban Orlando Community Development District	✓		<b>√</b>	9/30
Valencia Acres Community Development District	✓			9/30
Vasari Community Development District	✓		<b>√</b>	9/30
Venetian Community Development District	✓			9/30
Venetian Isles Community Development District	✓		✓	9/30
Venetian Parc Community Development District	<b>√</b>		<b>√</b>	9/30
Verandah Community Development District	✓		<b>√</b>	9/30
Verandah East Community Development District	✓		<b>√</b>	9/30
Verandah West Community Development District	✓		<b>√</b>	9/30
Verandahs Community Development District	✓		<b>√</b>	9/30
Verano #1 Community Development District	✓		<b>√</b>	9/30
Verano Center Community Development District	✓		<b>√</b>	9/30
Verona Walk Community Development District	✓			9/30
Viera East Community Development District	✓		<b>√</b>	9/30
Villa Portofino East Community Development District	✓		<b>√</b>	9/30
Villa Portofino West Community Development District	✓		✓	9/30
Villa Vizcaya Community Development District	✓		<b>√</b>	9/30
Village Walk of Bonita Springs Community Development District	✓			9/30
Villages at Bloomingdale Community Development District	✓			9/30
Village at Gulfstream Park Community Development District	✓		<b>√</b>	9/30
Villages of Glen Creek Community Development District	✓		✓	9/30
Villages of Westport Community Development District	✓			9/30
Vista Community Development District	<b>√</b>		<b>√</b>	9/30
Vista Lakes Community Development District	<b>√</b>	†	<b>√</b>	9/30
Vizcaya in Kendall Community Development District	✓	†	<b>√</b>	9/30
Walnut Creek Community Development District	<b>√</b>	†	<b>√</b>	9/30
Waterchase Community Development District	<b>√</b>	†	<b>√</b>	9/30
Waterford Estates Community Development District	<b>√</b>	†	<b>√</b>	9/30
Waterford Landing Community Development District	<b>√</b>	+	<b>√</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Watergrass Community Development District	✓		✓	9/30
Waterlefe Community Development District	✓			9/30
Water's Edge Community Development District	✓		✓	9/30
Waterset North Community Development District	✓			9/30
Waterstone Community Development District	✓		✓	9/30
Wentworth Estates Community Development District	✓			9/30
West Lake Community Development District	✓		✓	9/30
West Villages Independent District	✓		✓	9/30
Westchase Community Development District	✓		✓	9/30
Westchester Community Development District	✓			9/30
Westridge Community Development District	✓			9/30
Willow Creek Community Development District	✓			9/30
Winding Cypress Community Development District	✓		✓	9/30
Windsor at Westside Community Development District	✓		✓	9/30
Winston Trails East Community Development District	✓			9/30
Winter Garden Village at Fowler Groves Community Development District	✓			9/30
Woodlands Community Development District	✓			9/30
World Commerce Community Development District	✓			9/30
Wyndam Park Community Development District	✓		✓	9/30
Wynnfield Lakes Community Development District	✓			9/30
Wynnmere West Community Development District	✓		✓	9/30
TOTAL	437	3	255	

OTHER GOVERNMENTAL ENTITIES	Attestation Services	Consulting Services	Governmental Audit	Single Audit	CAFR	Current Client	Year End
Broward County School District (Joint Venture) (Assessment of Maintenance Operations)		✓					N/A
Broward County School District (Joint Venture, 20%)			✓	✓	<b>✓</b>		6/30
Florida Community College at Jacksonville (Internal Audit)	✓						6/30
Florida Transit Association Finance Corporation		✓	✓			✓	6/30
Highland County School District (Internal Funds Audit)			✓				6/30
Palm Beach County School District (Assessment of maintenance for Facility and Property Management) (Internal Funds Audit)		<b>✓</b>	<b>✓</b>				6/30
Palm Beach County School District (Joint Venture, 20%)			✓	✓	<b>✓</b>		6/30
Migrant Health Services of Palm Beach County			✓	✓			N/A
South Florida Water Management District				✓			9/30
South Florida Water Management District CERP Program Management Services (Joint Venture)	<b>✓</b>						N/A
State of Florida Department of Management Services (Construction)			✓				N/A
State of Florida Department of Transportation (Overhead Audits - Various)			✓			✓	N/A
TOTAL	2	3	8	4	2	2	

NON-PROFIT CLIENTS SERVED AND RELATED EXPERIENCE	Attestation Services	Financial Audit	Consulting Services	Governmental Audit	Single Audit	Tax Services	Current Client	Year End
Aid to Victims of Domestic Abuse, Inc.		✓		✓	✓	✓	✓	6/30
Alliance for Human Services, Inc.		✓				✓		6/30
Brevard Workforce Development Board, Inc.				✓	✓		✓	6/30
Broward County Human Rights Board/Division (Joint Venture, 30%)	✓		✓					N/A
Broward Education Foundation		✓		✓	✓	✓		6/30
CareerSource Broward		✓					✓	9/30
CareerSource Central Florida		✓		✓	✓	✓	✓	9/30
CareerSource Polk		✓		✓	✓	✓	✓	9/30
Christian Manor	✓	✓	✓	✓	✓	✓		12/31
Delray Beach Community Land Trust				✓		✓		9/30
Family Promise	✓			✓				12/31
Florida Public Transportation Association, Inc.	✓	✓				✓		9/30
Florida Transit Association Finance Corporation		✓				✓		9/30
Hispanic Human Resources Council	✓	✓	✓	✓	✓	✓	✓	9/30
Mae Volen Senior Center	✓	✓		✓	✓	✓	✓	6/30
National Board for Registration of Registrars		✓				✓		3/31
National Cancer Registration Board		✓				✓		6/30
North Lauderdale Academy High School	✓			✓				6/30
Northwood Development Corporation	✓	✓	✓	✓	✓	✓		9/30
Palm Beach Community College Foundation			✓	✓		✓		6/30
Palm Beach County Workforce Development Board (Joint Venture, 25%)	✓							6/30
Pasco-Hernando Workforce Board		✓					✓	6/30
Southwest Florida Workforce Development Board				✓	✓			6/30
Urban League of Palm Beach County				✓	✓			6/30
TOTAL	9	15	5	15	11	15	8	

RETIREMENT PLANS			Current Client	Year End
Campbell Property Management 401(k)	✓	✓	✓	12/31
City of Cooper City General Employee Retirement Plan	✓		✓	9/30
City of Lauderhill General Employee Retirement Plan	✓		✓	9/30
City of Parkland Police Pension Fund	✓		✓	9/30
City of Sunrise General Employees' Retirement System	✓		✓	9/30
Cross County Home Services and Affiliates 401(k) Plan	✓	✓	✓	9/30
Danmar Corporation 401(k) Plan	✓	✓		12/31
Florida Public Utilities 401(k) and Pension Plans	✓	✓		12/31
Jacksonville Police and Fire Pension Fund	✓			9/30
Pinetree Water Control District Defined Contribution Retirement Plan	✓			9/30
San Carlos Park Fire Protection and Rescue Service District	✓		✓	9/30
Town of Davie General Employees Retirement Plan	✓			9/30
Town of Hypoluxo Defined Contribution Retirement Plan	✓		✓	9/30
Town of Lauderdale By The Sea Volunteer Firefighters Pension Plan	✓		✓	9/30
TOTAL	14	4	9	

SPECIAL DISTRICTS	Governmental Audit	Single Audit	Utility Audit	Current Client	Year End
Belle Fontaine Improvement District	✓				9/30
Boca Raton Airport Authority	✓			✓	9/30
Central Broward Water Control District	✓			✓	9/30
Central County Water Control District	✓				9/30
Citrus County Mosquito Control District	✓				9/30
Coquina Water Control District	✓			<b>✓</b>	9/30
East Central Regional Wastewater Treatment Facility	✓		✓	✓	9/30
East Naples Fire Control and Rescue District	✓			✓	9/30
Greater Boca Raton Beach and Park District	✓			✓	9/30
Greeneway Improvement District	✓				9/30
Hobe-St. Lucie Conservancy District	✓			✓	9/30
Homestead Educational Facilities Benefits District	✓				9/30
Horizons Improvement District	✓				9/30
Indian Trail Improvement District	✓			✓	9/30
Key Largo Waste Water Treatment District	✓	✓	✓	✓	9/30
Lake Padgett Estates Independent Special District	✓				9/30
Lakewood Ranch Inter-District Authority	✓				9/30
Lost Rabbit Public Improvement District	✓				9/30
Loxahatchee Groves Water Control District	✓			✓	9/30
Myakka City Fire Control District	✓				9/30
Old Plantation Control District	✓			✓	9/30
Pal Mar Water Control District	✓			✓	9/30
Palm Beach Soil and Water Conservation District					9/30
Pinellas Park Water Management District	✓			✓	9/30
Pine Tree Water Control District (Broward)	✓			✓	9/30
Pinetree Water Control District (Wellington)	✓			✓	9/30
Ranger Drainage District	✓			✓	9/30
Renaissance Improvement District	✓			<b>✓</b>	9/30
San Carlos Park Fire Protection and Rescue Service District	✓			<b>✓</b>	9/30
South Central Regional Wastewater Treatment and Disposal Board	✓	✓		✓	9/30
South Indian River Water Control District	✓	✓		✓	9/30
South Trail Fire Protection & Rescue District	✓			<b>✓</b>	9/30
St. Lucie West Services District	✓			✓	9/30
Sun 'N Lake of Sebring Improvement District	✓		✓		9/30
Sunshine Water Control District	✓			<b>√</b>	9/30
Twelve Oaks Improvement District	✓				9/30
West Lakeland Water Control District	✓				9/30
West Villages Independent District	✓			✓	9/30
TOTAL	38	3	3	24	



# Staff Qualifications, Experience & Resumes

#### QUALITY AND EXPERIENCE OF FIRM'S ASSIGNED AUDITING PERSONNEL

You will have two partners available and our consultant for any technical assistance. In addition, an audit manager will be available for the engagement and a senior will be assigned to the engagement that will perform the majority of fieldwork. Additional staff are available to assist with the engagement should the need arise.

Name	Years performing government audits	CPE within last 3 years	Professional Memberships
ANTONIO J. GRAU, CPA (Partner)	Over 30	Government Accounting, Auditing: 104 hours  Accounting, Auditing and Other: 36 hours	AICPA FICPA FGFOA GFOA
ANTONIO S. GRAU, CPA (Concurring Review Consultant)	Over 40	Government Accounting and Auditing: 32 hours  Accounting, Auditing and Other: 62 hours	AICPA FICPA ICPA
RACQUEL MCINTOSH, CPA (Partner)	Over 13	Government Accounting and Auditing hours:96  Accounting, Auditing and Other: 46 hours	AICPA FICPA FGFOA FASD

#### **POSITION DESCRIPTIONS**

#### **Engagement Partner**

The engagement will be performed under the direct supervision of an Engagement Partner. The Engagement Partner will participate extensively during the various stages of the engagement and has direct responsibility for engagement policy, direction, supervision, quality control, security, confidentiality of information of the engagement and communication with client personnel.

The Engagement Partner will also be involved in:

- coordinating all services;
- directing the development of the overall audit approach and plan;
- performing an overriding review of work papers;
- resolving technical accounting and reporting issues;
- reviewing, approving and signing reports, management letters, and other audit engagement products; and,
- ascertaining client satisfaction with all aspects of our engagement, such as services and the personnel assigned.



#### **Concurring Review and Advisory Consultant**

A Concurring Review Consultant will be available as a sounding board to advise in those areas where problems are encountered. He will also perform a second review of all reports to be issued by Grau & Associates.

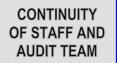
#### **Audit Manager and Senior**

The assigned personnel will work closely with the partner and the District to ensure that the financial statements and all other reports are prepared in accordance with professional standards and firm policy. Responsibilities will include:

- planning the audit;
- preparing or modifying audit programs, as needed;
- evaluating internal control and assessing risk;
- communicating with the client and the partners the progress of the audit; and
- determining that financial statements and all reports issued by the firm for accuracy, completeness and that they are prepared in accordance with professional standards and firm policy.

#### Information Technology Consultants and Personnel

In addition to the assigned personnel above, Grau and Associates has staff with significant IT auditing experience that will assist in the evaluation and testing of internal controls. Because our staff has both a financial audit and IT background, they are able to communicate effectively all IT related concerns to management. In addition, Grau contracts with an outside group of IT management consultants to assist with matters including, but not limited to; network and database security, internet security and vulnerability testing.

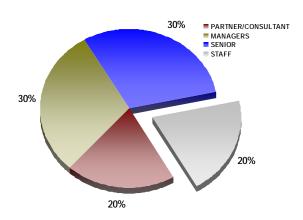


Grau's engagement team's workload is organized in such a way that additional activities brought about by this engagement will not impact our current commitments to our clients. We have sufficient staff capacity to integrate these professional services into our present operations, while continuing to maintain the highest standards of quality and time lines for our clients.

#### **COMPOSITION OF ENGAGEMENT TEAM**

**In contrast** to the majority of both national and local firms, **Grau's proposed engagement team is comprised** of an <u>exceptionally large percentage</u> of <u>high-level audit professionals</u>. This gives us the ability to <u>quickly recognize problems</u> and <u>be more efficient</u> as a result of our Team's **DECADES** of **governmental auditing experience**.

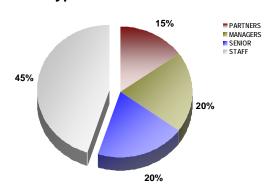
**Grau & Associates** 



80 percent of engagement will be performed by Partners, Management and Senior Staff

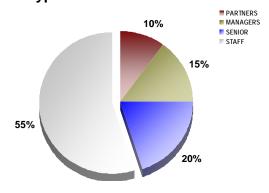
VS.

**Typical Local CPA Firm:** 



Fifty-five percent of engagement is performed by "Management"

**Typical National CPA Firm** 



Forty-five percent of engagement is performed by "Management"

#### Antonio J. Grau, CPA, Partner

e-mail: tgrau@graucpa.com

#### Education

Bachelor of Arts, Business Administration, 1983 University of South Florida; Certificate of Educational Achievement from the AICPA in Governmental Single Audits, 2016

#### **Professional History**

CPA, in Florida since February 28, 1985, Certificate No. 15330 Grau & Associates Partner 2005-Present Grau & Company Partner 1995-2005 Grau & Company 1987-1995 Audit Manager International Firm Auditor 1985-1986 Grau & Company Staff Accountant 1983-1984

#### Clients Served (partial list)

(>300) Various Special Districts

Key Largo Water Treatment District

Brevard Workforce Board

Mae Volen Senior Center, Inc.

Broward Education Foundation North Lauderdale Academy High School

City of Cooper City Orlando Housing Authority

City of Lauderdale Lakes Palm Beach County Workforce Development Board

City of Lauderhill
City of Lauderhill General Pension
City of North Lauderdale
City of Oakland Park
City of Weston

Peninsula Housing Programs
School Board of Broward County
School Board of Miami-Dade County
School Board of Palm Beach County
South Florida Water Management District

Delray Beach Housing Authority Southwest Florida Workforce Development Board

East Central Regional Wastewater Treatment Facl. Town of Davie

Florida Community College at Jacksonville
Florida Department of Management Services
Greater Boca Raton Park & Beach District
Highland County School District

Town of Highland Beach
Town of Hypoluxo
Village of Golf
Village of Wellington

Hispanic Human Resource Council West Palm Beach Housing Authority

#### **Professional Education** (over the last two years)

CourseHoursGovernment Accounting and Auditing104Accounting, Auditing and Other36

Total Hours 140 (includes of 4 hours of Ethics CPE)

#### Other Qualifications

As a member of the Government Finance Officers Association Special Review Committee, Mr. Grau participated in the review process for awarding the GFOA Certificate of Achievement in Financial Reporting. Mr. Grau was the review team leader for the Quality Review of the Office of Management Audits of School Board of Miami-Dade County.

#### Professional Associations/Memberships

American Institute of Certified Public Accountants
Florida Government F

Government F

Florida Government Finance Officers Association Government Finance Officers Association Member

City of Boca Raton Financial Advisory Board Member

### Antonio S. Grau, CPA, Concurring Review Consultant

e-mail: asgrau@graucpa.com

#### Education

Bachelor Degree, Business Administration, 1966, University of Miami, Certificate of Educational Achievement from the AICPA in Governmental and Not-For-Profit Accounting and Auditing, 1994/1995

#### **Professional History**

CPA in Florida since April 29, 1970, Certificate No. 2623

Grau & Company Partner 1977-2004 Public Company Financial Officer 1972-1976 International Firm Auditor 1966-1972

#### Clients Served (partial list)

Mr. Grau was the head of the governmental audit department of Grau & Company, and performs the

concurring review and advises on all the governmental audits of the firm.

Atlanta Housing Authority

Broward County Housing Authority

City of Dania Beach

Hispanic Human Resource Council

Mae Volen Senior Center, Inc.

Miami Beach Housing Authority

City of Lauderdale Lakes North Lauderdale Academy High School

City of Lauderhill Palm Beach County Workforce Development Board

City of Lauderhill General Pension School Board of Miami-Dade County
City of Miami Springs South Florida Water Management District

City of Oakland Park

Town of Hypoluxo

City of Sweetwater Pension Town of Lauderdale-By-The-Sea

Florida Community College at Jacksonville

Highland County School District

Town of Miami Lakes

Town of Southwest Ranches

Village of Biscayne Park

Community Development Block Grants West Palm Beach Housing Authority

#### **Professional Education** (over the last two years)

<u>Course</u>	<u>Hours</u>
Government Accounting and Auditing	32
Accounting, Auditing and Other	62

Total Hours 94 (includes of 4 hours of Ethics CPE)

#### Other Qualifications

Mr. Grau was the review team leader for the Quality Review of the Office of Management Audits of School Board of Miami-Dade County.

#### Professional Associations/Memberships

Member, American Institute of Certified Public Accountants

Member, Florida Institute of Certified Public Accountants

Past member, State and Local Government Committee, Florida

Past member, Quality Review Acceptance Committee, Florida

Past member of BKR International Committee on Government and Non-Profit Accounting and Auditing

#### Racquel C. McIntosh, CPA, Partner

e-mail: rmcintosh@graucpa.com / 561-939-6669

#### Education

Master of Accounting, MACC; Florida Atlantic University, December 2004; Bachelor of Arts – Majors: Accounting and Finance; Florida Atlantic University, May 2003

#### **Professional History**

Grau & Associates	Partner	2014-Present
Grau & Associates	Manager	2009-2014
Grau & Associates	Senior Auditor	2007-2009
Grau & Associates	Staff Auditor	2006-2007
Grau & Company	Staff Auditor	2005-2006

#### Clients Served (partial list)

(>300) Various Special Districts

Pinetree Water Control District (Broward/Palm Beach)

Ranger Drainage District

Brevard Workforce Development Board

Broward Edward Foundation

South Control District (Broward/Palm Beach)

Ranger Drainage District

San Carlos Park Fire Protection & Rescue District

South Control Dag, Westewater Treatment & Disposed B

Broward Education Foundation South Central Reg. Wastewater Treatment & Disposal Bd.

Central Broward Water Control District South Trail Fire Protection & Rescue

City of Cooper City

Southwest Florida Workforce Development Board
City of Pompano Beach (Joint Venture)

Sun N Lake of Sebring Improvement District

City of West Park
City of Weston
East Central Reg. Wastewater Treatment Fac.
Town of Highland Beach
Town of Hypoluxo
Town of Lantana

East Naples Fire Control & Rescue District Town of Hillsboro Beach

Greater Boca Raton Beach & Park District

Village of Golf

Key Largo Wastewater Treatment District

Village of Wellington

#### **Professional Education** (over the last two years)

<u>Course</u>	<u>Hours</u>
Government Accounting and Auditing	96
Accounting, Auditing and Other	46
Total Hours	142 (includes of 4 hours of Ethics CPE)

#### Professional Associations/ Memberships

American Institute of Certified Public Accountants
Florida Institute of Certified Public Accountants
FICPA State & Local Government Committee
FICPA Atlantic Chapter Board Member
FGFOA Palm Beach Chapter



## References

We have included three references of government engagements that require compliance with laws and regulations, follow fund accounting, and have financing requirements, which we believe are similar to the District.

Two Creeks Community Development District					
Scope of Work	Financial audit				
Engagement Partner	Racquel McIntosh				
Dates	Annually since 2007				
Client Contact	William Rizzetta, President 12750 Citrus Park Lane, Suite 115 Tampa, Florida 33625 813-933-5571				

Dunes Community Development District				
Scope of Work	Financial audit			
Engagement Partner	Antonio J. Grau			
Dates	Annually since 1998			
Client Contact	Darrin Mossing, Finance Director 475 W. Town Place, Suite 114 St. Augustine, Florida 32092 904-940-5850			

Journey's End Community Development District					
Scope of Work	Financial audit				
Engagement Partner	Antonio J. Grau				
Dates	Annually since 2004				
Client Contact	Todd Wodraska, Vice President 2501 A Burns Road Palm Beach Gardens, Florida 33410 561-630-4922				



# **Cost of Services**

Our proposed all-inclusive fees for the financial audit for the fiscal years ended September 30, 2018-2020 are as follows:

Year Ended September 30,	Fee
2018	\$3,300
2019	\$3,400
2020	\$3,500
TOTAL	<u>\$10,200</u>

The above fees are based on the assumption that the District maintains its current level of operations. Should conditions change or Bonds are issued the fees would be adjusted accordingly upon approval from all parties concerned.



# **Specific Audit Approach**

#### SCOPE / WORK PRODUCTS / RESULTS

#### **Grau's Understanding of Work Product / Scope of Services:**

We recognize the District is an important entity and we are confident our firm is eminently qualified to meet the challenges of this engagement and deliver quality audit services. You would be a valued client of our firm and we pledge to commit all firm resources to provide the level and quality of services (as described below) which not only meet the requirements set forth in the RFP but will exceed those expectations. Grau & Associates fully understands the scope of professional services and work products requested. Our audit will follow the Auditing Standards of the AICPA, Generally Accepted Government Auditing Standards, issued by the Comptroller General of the United States, and the Rules of the Auditor General of the State of Florida and any other applicable Federal, State of Local regulations. We will deliver our reports in accordance with your requirements.

#### Proposed segmentation of the engagement

Our approach to the audit engagement is a risk-based approach which integrates the best of traditional auditing techniques and a total systems concept to enable the team to conduct a more efficient and effective audit. The audit will be conducted in three phases, which are as follows:

#### Phase I - Preliminary Planning

A thorough understanding of your organization, service objectives and operating environment is essential for the development of an audit plan and for an efficient, cost-effective audit. During this phase, we will meet with appropriate personnel to obtain and document our understanding of your operations and service objectives and, at the same time, give you the opportunity to express your expectations with respect to the services that we will provide. Our work effort will be coordinated so that there will be minimal disruption to your staff.

#### During this phase we will perform the following activities:

- Review the regulatory, statutory and compliance requirements. This will include a review of applicable federal and state statutes, resolutions, bond documents, contracts, and other agreements.
- Read minutes of meetings.
- Review major sources of information such as budgets, organization charts, procedures, manuals, financial systems, and management information systems.
- Obtain an understanding of fraud detection and prevention systems.
- Obtain and document an understanding of internal control. Consider the methods that are used to process accounting information which influence the design of the internal control. This understanding includes knowledge about the design of relevant policies, procedures, and records, and whether they have been placed in operation.
- Assess risk and determine what controls we are to rely upon and what tests we are going to perform. Perform test of controls.
- Develop audit programs to incorporate the consideration of financial statement assertions, specific audit objectives, and appropriate audit procedures to achieve the specified objectives.
- Discuss and resolve any accounting, auditing and reporting matters which have been identified.

#### Phase II - Execution of Audit Plan

The audit team will complete a major portion of transaction testing and audit requirements during this phase. The procedures performed during this period will enable us to identify any matter that may impact the completion of our work or require the attention of management. Tasks to be performed in Phase II include, but are not limited to the following:

- Apply analytical procedures to further assist in the determination of the nature, timing, and extent
  of auditing procedures used to obtain evidential matter for specific account balances or classes
  of transactions.
- Perform tests of account balances and transactions through sampling, vouching, confirmation and other analytical procedures.
- Perform tests of compliance.

#### Phase III - Completion and Delivery

In this phase of the audit, we will complete the tasks related to year-end balances and financial reporting. All reports will be reviewed with management before issuance, and the partners will be available to meet and discuss our report and address any questions. Tasks to be performed in Phase III include, but are not limited to the following:

- Perform final analytical procedures.
- Review information and make inquiries for subsequent events.
- Meeting with Management to discuss preparation of draft financial statements and any potential findings or recommendations.

You should expect more from your accounting firm than a signature in your annual financial report. Our concept of truly responsive professional service emphasizes taking an active interest in the issues of concern to our clients and serving as an effective resource in dealing with those issues. In following this approach, we not only audit financial information with hindsight but also consider the foresight you apply in managing operations.

Application of this approach in developing our management letter is particularly important given the increasing financial pressures and public scrutiny facing today's public officials. We will prepare the management letter at the completion of our final procedures.

In preparing this management letter, we will initially review any draft comments or recommendations with management. In addition, we will take necessary steps to ensure that matters are communicated to those charged with governance.

In addition to communicating any recommendations, we will also communicate the following, if any:

- Significant audit adjustments;
- Significant deficiencies or material weaknesses;
- · Disagreements with management; and,
- Difficulties encountered in performing the audit.

Our findings will contain a statement of condition describing the situation and the area that needs strengthening, what should be corrected and why. Our suggestions will withstand the basic tests of corrective action:

- The recommendation must be cost effective;
- The recommendations are to be the simplest to effectuate in order to correct a problem;
- The recommendation must go to the heart of the problem and not just correct symptomatic matter;
- The corrective action must take into account why the deficiency occurred.

To assure full agreement with facts and circumstances, we will fully discuss each item with Management prior to the final exit conference. This policy means there will be no "surprises" in the management letter and fosters a professional, cooperative atmosphere.

#### **Communications**

We emphasize a continuous, year-round dialogue between the District and our management team. We typically begin our audit process with an entrance conference before the onsite fieldwork begins. We regularly communicate through personal telephone calls and electronic mail throughout the audit and on a regular basis. Our clients have the ability to transmit information to us on our secure client portal with the ability to assign different staff with separate log on and viewing capability. This further facilitates efficiency as all assigned users receive electronic mail notification as soon as new information has been posted into the portal. We strive to continue to keep an open line of communication through the fieldwork and ending with an exit conference.

#### **Additional Services**

#### **CONSULTING / MANAGEMENT ADVISORY SERVICES**

Grau & Associates also provide a broad range of other management consulting services. Our expertise has been consistently utilized by Governmental and Non-Profit entities throughout Florida. Examples of engagements performed are as follows:

- Accounting systems
- Development of budgets
- Organizational structures
- · Financing alternatives
- IT Auditing

- Fixed asset records
- Cost reimbursement
- Indirect cost allocation
- Grant administration and compliance

#### **ARBITRAGE**

The federal government has imposed complex rules to restrict the use of tax-exempt financing. Their principal purpose is to eliminate any significant arbitrage incentives in a tax-exempt issue. We have determined the applicability of these requirements and performed the rebate calculations for more than 150 bond issues, including both fixed and variable rate bonds. Please find a partial list of clients served on the following pages.



# **Supplemental Information**

# GRAU HAS PROVIDED ARBITRAGE SERVICES FOR GOVERMENTAL CLIENTS INCLUDING:

- Aberdeen Community Development District
- Amelia Walk Community Development District
- Arlington Ridge Community Development District
- Bartram Park Community Development District
- Bartram Springs Community Development District
- Bayside Improvement District
- Baywinds Community Development District
- Beacon Lakes Community Development District
- Beacon Tradeport Community Development District
- Bobcat Trail Community Development District
- Boynton Village Community Development District
- Brandy Creek Community Development District
- Briger Community Development District
- Brighton Lakes Community Development District
- Brooks of Bonita Springs Community Development District
- Candller Hills East Community Development District
- Capital Region Community Development District
- Cedar Pointe Community Development District
- Championsgate Community Development District
- Chevel West Community Development District
- City Place Community Development District
- Coconut Cay Community Development District
- Colonial Country Club Community Development District
- Cory Lakes Community Development District
- Country Greens Community Development District
- Creekside Community Development District
- Double Branch Community Development District
- Dunes Community Development District
- Durbin Crossing Community Development District
- East Bonita Beach Road Plantation Comm. Development District
- East Homestead Community Development District
- East Park Community Development District
- Enclave at Black Point Marina Community Development District
- Falcon Trace Community Development District
- Fiddler's Creek Community Development District I
- Fiddler's Creek Community Development District II
- Fleming Island Plantation Comm. Dev. District
- Grand Haven Community Development District
- Griffin Lakes Community Development District
- Habitat Community Development District
- Hamal Community Development District
- Hammocks Community Development District
- Harbour Lakes Estates Comm. Development District
- Harmony Community Development District
- Heritage Bay Community Development District

- Heritage Palms Community Development District
- Heritage Pines Community Development District
- Heritage Springs Community Development District
- Huntington Community Development District
- Indigo East Community Development District
- Islands of Doral III Community Development District
- Julington Creek Plantation Comm. Dev. District
- Laguna Lakes Community Development District
- Lake Ashton Community Development District
- Lake Ashton II Community Development District
- Lake Powell Residential Golf Community Dev. District
- Lakes By The Bay South Community Dev. District
- Lakewood Ranch 1 Community Development District
- Landmark at Doral Community Development District
- Jurlington Creek Plantation Community Dev. District
- Lakewood Ranch 2 Community Development District
- Lakewood Ranch 3 Community Development District
- Lakewood Ranch 4 Community Development District
- Lakewood Ranch 5 Community Development District
- Lakewood Ranch 6 Community Development District
- Legacy Springs Improvement District No. 1
- Live Oak Community Development District
- Main Street Community Development District
- Marshall Creek Community Development District
- Meadow Pointe II Community Development District
- Mediterra North Community Development District
- Mediterra South Community Development District
- Mediterranea Community Development District
- Midtown Miami Community Development District
- Moody River Community Development District
- Monterra Community Development District
- Narcossee Community Development District
- North Springs Improvement District
- Oakstead Community Development District
- Old Palm Community Development District
- Orchid Grove Community Development District
- OTC Community Development District
- Overoaks Community Development District
- Palm Glades Community Development District
- Parklands Lee Community Development District
- Parklands West Community Development District
- Parkway Center Community Development District
- Pine Air Lakes Community Development District
- Pine Island Community Development District
- Pine Ridge Plantation Community Development District

#### ARBITRAGE SERVICES (Continued)

- Portofino Cove Community Development District
- Portofino Isles Community Development District
- Portofino Landings Community Development District
- Portofino Shores Community Development District
- Portofino Vista Community Development District
- Reunion East Community Development District
- Reunion West Community Development District
- Ridgewood Trails Community Development District
- River Place on the St. Lucie Community Dev. District
- Rolling Hills Community Development District
- Sampson Creek Community Development District
- South Dade Venture Community Development District
- South Village Community Development District
- Spicewood Community Development District
- Split Pine Community Development District
- Stonegate Community Development District
- Stoneybrook Community Development District
- Stoneybrook West Community Development District
- The Crossings at Fleming Island Comm. Dev. District
- Tison's Landing Community Development District
- Treeline Preserve Community Development District
- Turnbull Creek Community Development District

- Tuscany Reserve Community Development District
- University Place Community Development District
- Urban Orlando Community Development District
- Vasari Community Development District
- Verandah East Community Development District
- Verandah West Community Development District
- Verano Center Community Development District
- Villa Portofino East Community Development District
- Villa Vizcaya Community Development District
- Villages of Westport Comm. Development District
- Villasol Community Development District
- Vista Lakes Community Development District
- Vizcaya Community Development District
- Vizcaya in Kendall Community Development District
- Walnut Creek Community Development District
- Waterchase Community Development District
- Waterford Estates Community Development District
- Waterstone Community Development District
- Wentworth Estates Community Development District
- Westchester Community Development District #1
- Woodlands Community Development District
- Wynnfield Lakes Community Development District

## Grau provides value and services <u>above</u> and <u>beyond</u> the traditional auditor's "product"

We look forward to providing Catalina at Winkler Preserve Community Development District with our resources and experience to accomplish not only those minimum requirements set forth in your Request for Proposal, but to exceed those expectations!

For even more information on Grau & Associates please visit us on <a href="https://www.graucpa.com">www.graucpa.com</a>.